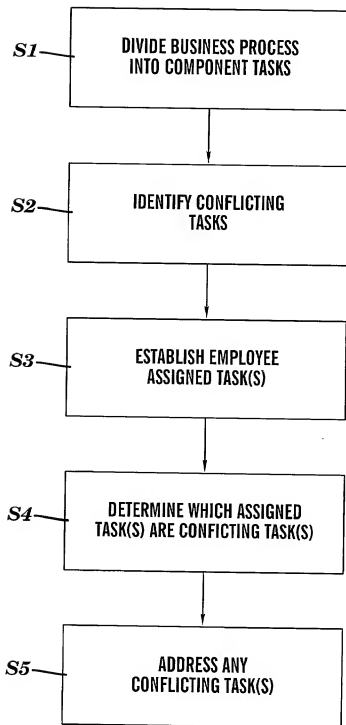


**FIG. 1**



**FIG. 2**

[illegible]

TASK	DESCRIPTION
1	RECRUIT BP
2	EVALUATE BP APPLICATION
3	APPROVE BP APPLICATION
4	INPUT BP IN DATABASE
5	APPROVE BPDB UPDATES
6	MANAGE BP
7	PROVIDE BP PERFORMANCE DATA/REVENUE FEEDS
8	EVALUATE BP PERFORMANCE
9	APPROVE RENEWAL/TERMINATION OF BP
10	PREPARE CONTRACT
11	PREPARE EXHIBITS
12	ESTABLISH CREDIT LIMITS
13	ORDER ENTRY-SYSTEM
14	OVERRIDE CREDIT LIMIT AT ORDER ENTRY OR SHIPMENT
15	VERIFY APPROPRIATE DISCOUNTS
16	AUTHORIZE RETURNS/VERIFY ELIGIBILITY
17	AUTHORIZE SHIPMENT/SCRAPPING
18	SHIP PRODUCT
19	AUTHORIZE OR PROCESS BILLING ADJUSTMENTS
20	INVOICE BP
21	ESTABLISH CRITERIA FOR DISBURSEMENTS
22	APPROVE PALS
23	AUTHORIZE PAYMENTS/VERIFY ELIGIBILITY
24	ISSUE PAYMENT
25	CONTROL BP COMPLAINTS
26	APPROVE DISPOSITION OF BP COMPLAINTS
27	
28	
29	
30	
31	
32	
33	
34	

**FIG. 3B**

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NO.	EMPLOYEE	TASK 1	TASK 2	TASK 3	TASK 4	TASK 5	TASK 6	TASK 7	TASK 8	TASK 9	TASK 10	TASK 11	TASK 12	TASK	DESCRIPTION
1	aaaaaaa	1	2	3	4	5	6	8						1	RECRUIT BP
2														2	EVALUATE BP APPLICATION
3														3	APPROVE BP APPLICATION
4														4	INPUT BP IN DATABASE
5														5	APPROVE BPDB UPDATES
6														6	MANAGE BP
7														7	PROVIDE BP PERFORMANCE DATA/REVENUE FEEDS
8														8	EVALUATE BP PERFORMANCE
9														9	APPROVE RENEWAL/TERMINATION OF BP
10														10	PREPARE CONTRACT
11														11	PREPARE EXHIBITS
12														12	ESTABLISH CREDIT LIMITS
13														13	ORDER ENTRY SYSTEM
14														14	OVERRIDE CREDIT LIMIT AT ORDER ENTRY OR SHIPMENT
15														15	VERIFY APPROPRIATE DISCOUNTS
16														16	AUTHORIZE RETURNS/VERIFY ELIGIBILITY
17														17	AUTHORIZE SHIPMENT/SCRAPPING
18														18	SHIP PRODUCT
19														19	AUTHORIZE OR PROCESS BILLING ADJUSTMENTS
20														20	INVOICE BP
21														21	ESTABLISH CRITERIA FOR DISBURSEMENTS
22														22	APPROVE PALS
23														23	AUTHORIZE PAYMENTS/VERIFY ELIGIBILITY
24														24	ISSUE PAYMENT
25														25	CONTROL BP COMPLAINTS
26														26	APPROVE DISPOSITION OF BP COMPLAINTS

**FIG. 4**

	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26
1	RECRUIT BP	EVALUATE BP APPLICATION	APPROVE BP APPLICATION	INPUT BP IN DATABASE	APPROVE BPDB UPDATES	MANAGE BP	PROVIDE BP PERFORMANCE DATA/REVENUE FEEDS	EVALUATE BP PERFORMANCE (CRBP)	APPROVE BP RENEWAL/TERMINATION	PREPARE CONTRACT	PREPARE EXHIBITS	ESTABLISH CREDIT APPROVALS/LIMITS	ORDER ENTRY-SYSTEM	OVERRIDE CREDIT LIMIT AT ORDER ENTRY OR SHIPMENT	VERIFY APPROPRIATE DISCOUNTS	AUTHORIZE RETURNS (VERIFY ELIGIBILITY)	AUTHORIZE SHIPMENT/SCRAPPING	SHIP PRODUCT	AUTHORIZE OR PROCESS BILLING ADJUSTMENTS	INVOICE BP	AUTHORIZE PAYMENTS/VERIFY ELIGIBILITY	ESTABLISH CRITERIA FOR DISBURSEMENTS	AUTHORIZE PAYMENTS/VERIFY ELIGIBILITY	ISSUE PAYMENT	CONTROL BP COMPLAINTS	APPROVE DISPOSITION OF BP COMPLAINTS
2		X	X	X	X	X				X	X	X	X	X												
3																										
4																										
5		X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
6																										
7																										
8																										

DEPARTMENT ANALYSIS

- EMPLOYEE NAME TASK NO. TASK NAME
- aaaaaaa 1 RECRUIT BP
- 2 EVALUATE BP APPLICATION
- 4 INPUT BP IN DATABASE
- 5 APPROVE BPDB UPDATES
- 6 MANAGE BP
- 8 EVALUATE BP PERFORMANCE

FIG. 5